



Reasons to Hire Persons with Disabilities

- 1. Employees with disabilities can relate better to customers with disabilities, who represent \$1 trillion in annual aggregate consumer spending.
- 2. Diverse work groups can create better solutions to business challenges.
- 3. People with disabilities are better educated than ever, and are proven to have met and/or exceeded challenges.
- 4. A person with a disability motivates work groups and increases productivity.
- 5. Companies that hire and accommodate people with disabilities in their workplaces can receive tax benefits.
- 6. Employing people with disabilities is good for the individual, the business, and society. This is a "win-win" situation.
- 7. People with disabilities are motivated by the desire to give something back, and appreciate opportunities for personal growth, job flexibility, and social inclusion.
- 8. Employees with disabilities can ease concerns about labor supply.
- 9. People with disabilities have equal or higher job performance ratings, higher retention rates, and lower absenteeism.
- 10. It's ability, not disability, that counts.

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